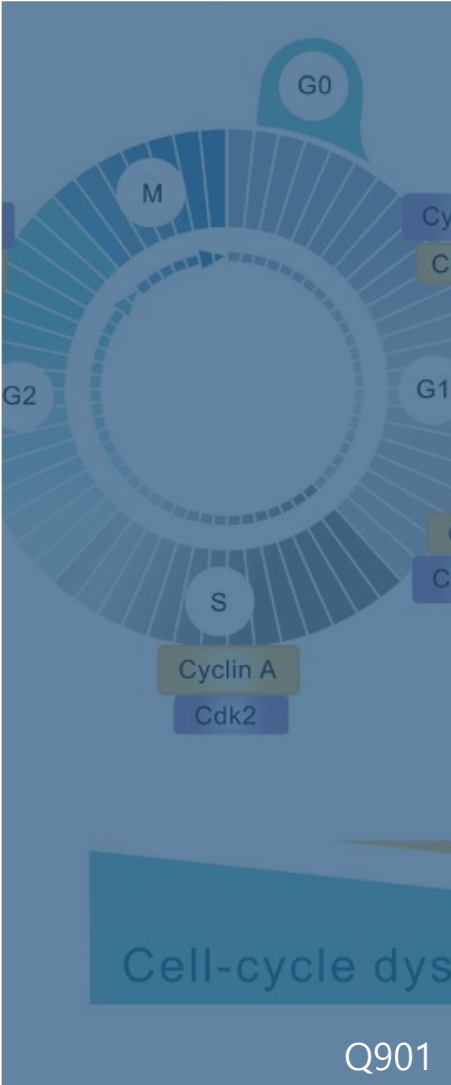
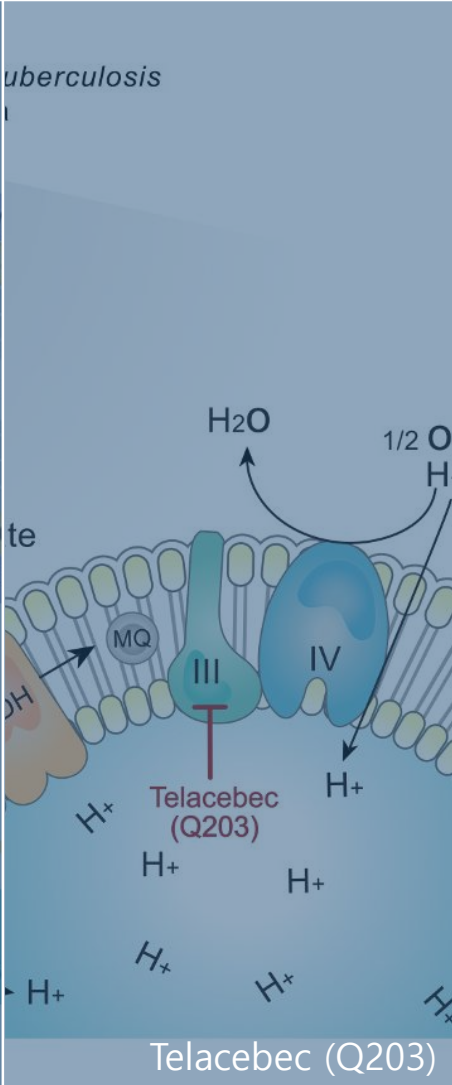




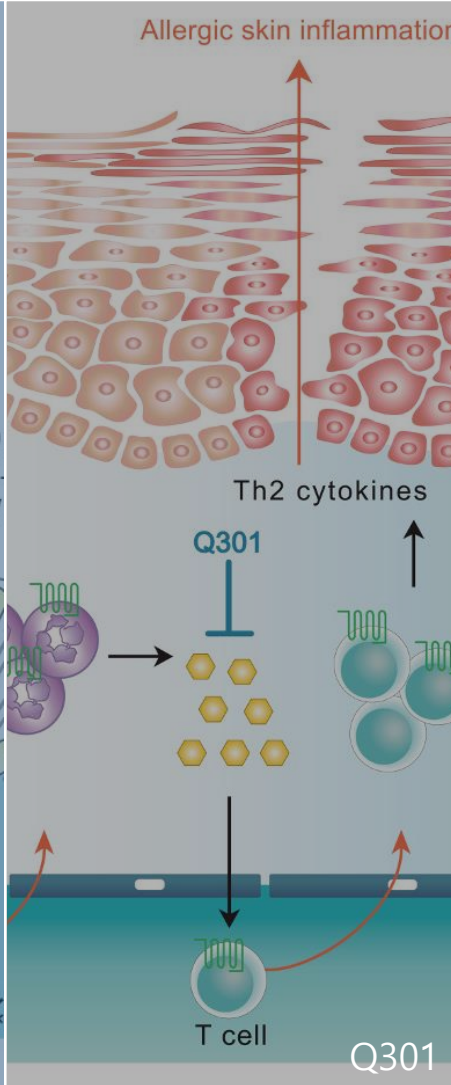
Q702



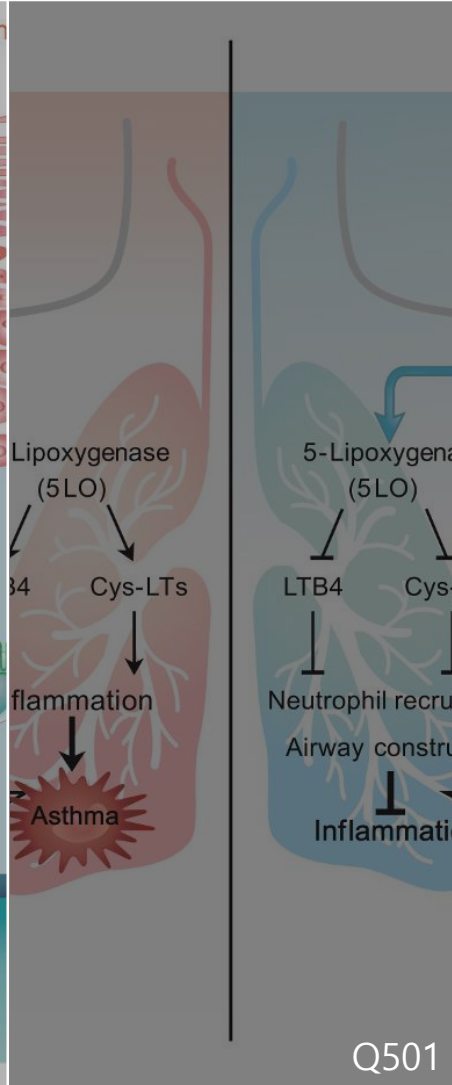
Q901



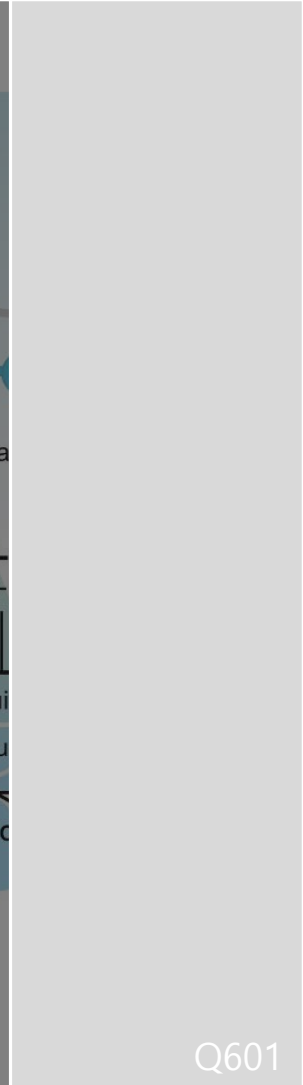
Telacebec (Q203)



Q301



Q501



Q601



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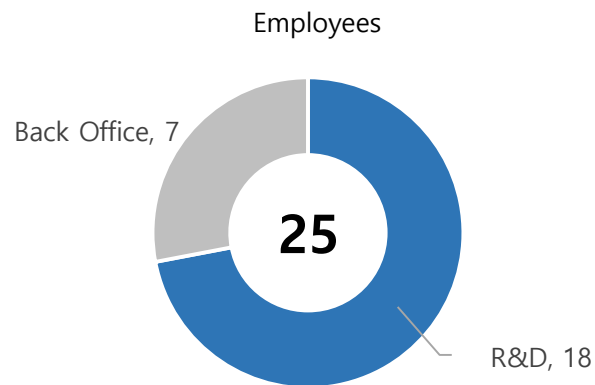
Investment Highlight

- **at a Glance**
- **Business Model**

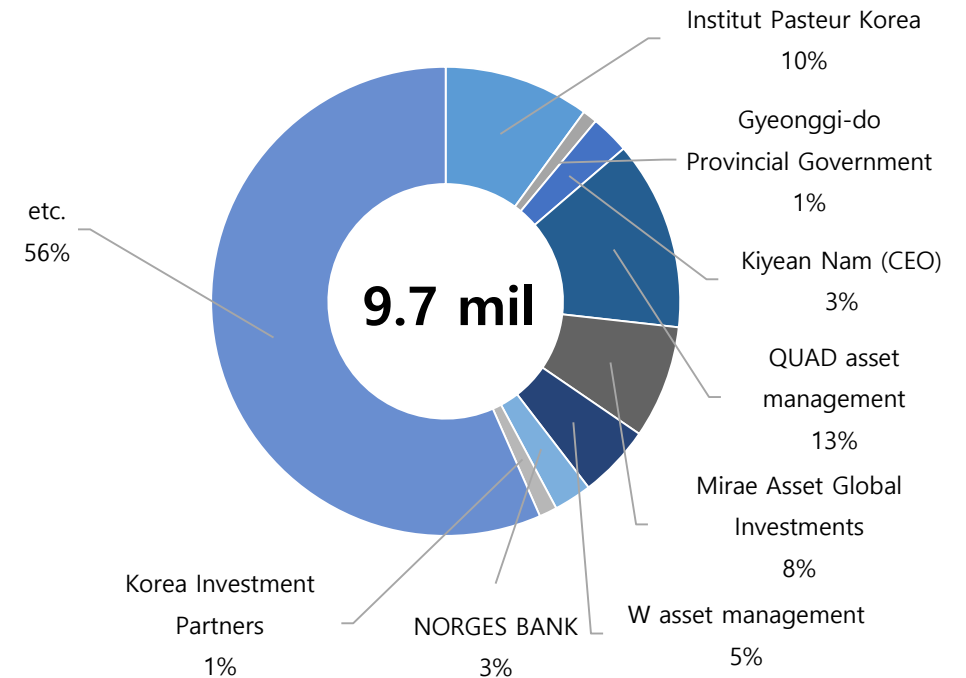
Company Overview at a Glance

Company Profile

Company Name	Qurient Co., Ltd.
CEO	Kiyeon Nam, Ph.D
Established	02 July 2008
IPO	26 February 2016 (Kosdaq Listed)
Capital	4.9 billion won (as of Dec. 2019)
Employees	25 (as of Dec. 2019)
Location	Seongnam-si, Gyeonggi-do, Korea
Business Area	Research and Development of Medicine

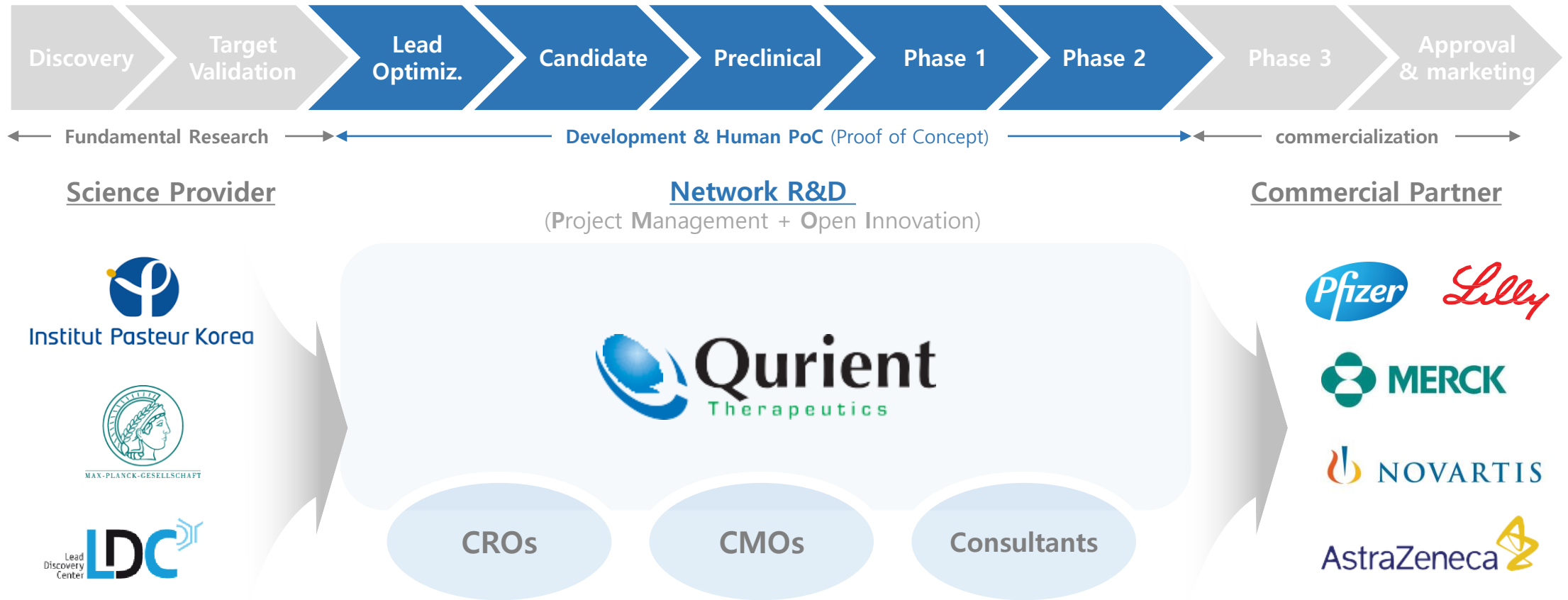


Shareholder (as of Mar. 2020)



Company Overview

Business Model



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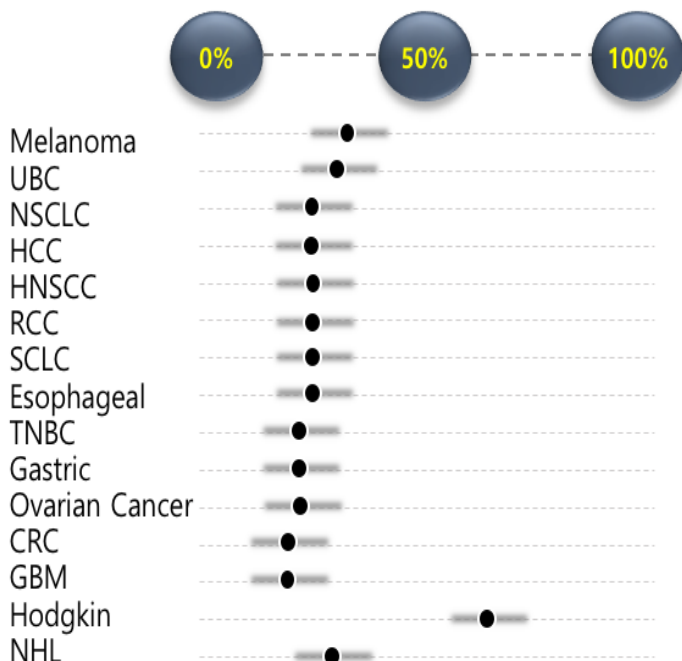
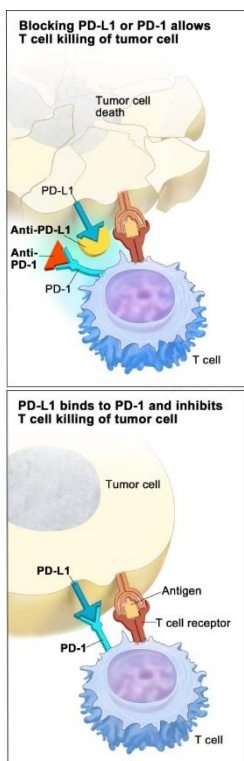
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- **Q702**
 - Cancer immunotherapy's Unmet Medical Needs
 - Mechanism of Action
 - Key Data
 - R&D Development plan
- Q901
 - Indications and Unmet Needs
 - Mechanism of Action
 - Key Data
 - R&D Development plan

Q702

Cancer immunotherapy's Unmet Medical Needs

Immune check point inhibitor : Low Patient Response Rate

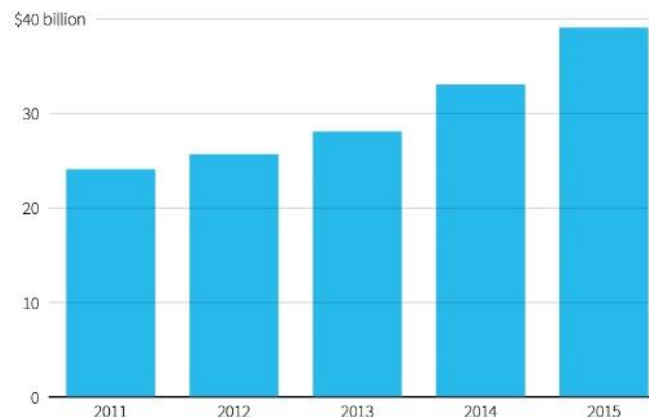


Payer's Dilemma : High cost & Low Response Rate

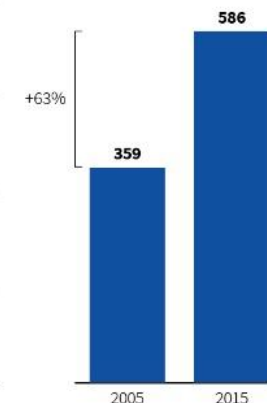
Oncology drug prices

Scientific progress, pricing power, drive pharmaceutical companies to emphasize oncology research.

U.S. SPENDING ON ONCOLOGY MEDICINES



NUMBER OF CANCER DRUGS IN CLINICAL DEVELOPMENT



PD1/PDL1 CHECKPOINT INHIBITOR PRICES

Estimated average per month*



* Drug price is based on the milligrams of medicine used and varies with the weight of the individual patient.

** Bavencio's price is the wholesale acquisition cost for an average patient.

Sources: QuintilesIMS Institute ; Reuters

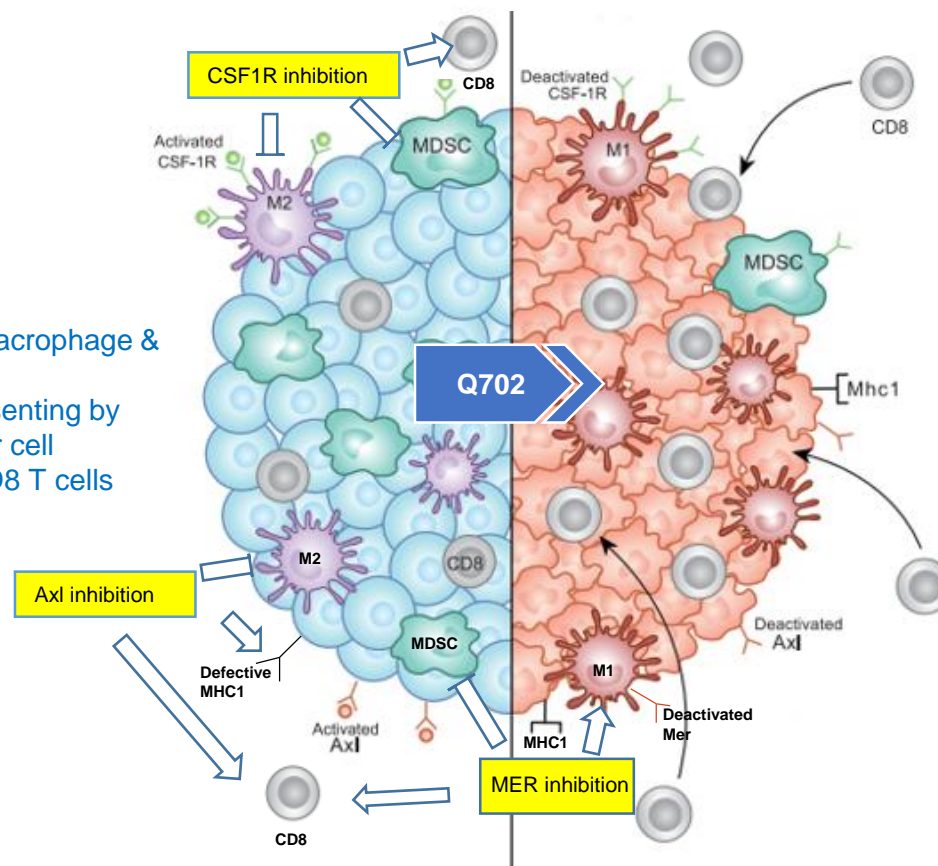
C. Chan 30/03/2017

Q702

Mechanism of Action

Suppressed TME

- ✓ Tumor promoting M2 macrophage & MDSC recruitment
- ✓ Decreased antigen presenting by loss of MHC I on cancer cell
- ✓ Decreased cytotoxic CD8 T cells



Changed TME by Q702

- ✓ Decreased Myeloid cell
- ✓ Decreased M-MDSC population
- ✓ Decreased tumor associated macrophage
- ✓ Decreased M2 population
- ✓ Increased M1 population
- ✓ Increased CD4 and CD8 T cells
- ✓ Increase antigen presenting by MHC I of cancer cell

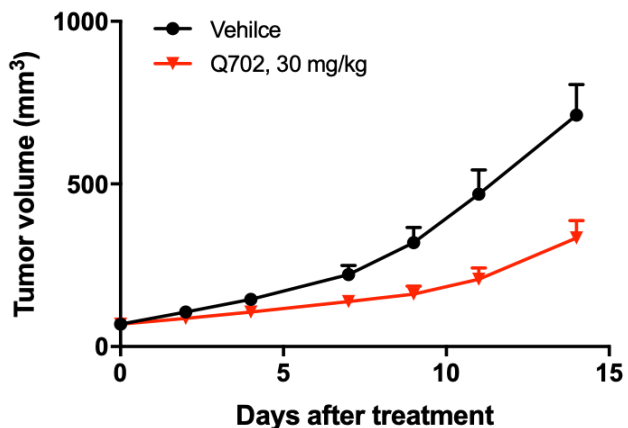
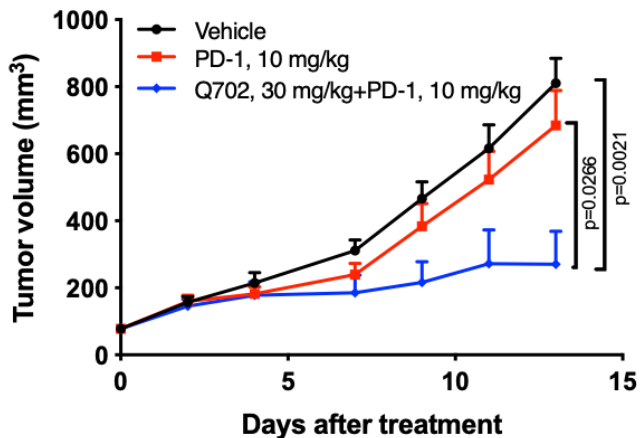
Q702 : Axl/Mer/CSF1R Triple Inhibitor

Change of TME(tumor micro-environment) by Q702

M1 MΦ ↑ , CD8 T cell ↑ , MHC1 ↑ , M2 MΦ ↓ , MDSC ↓

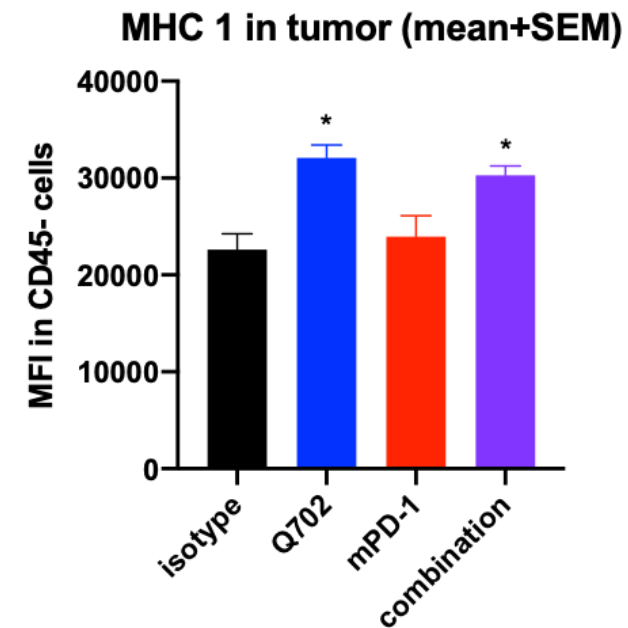
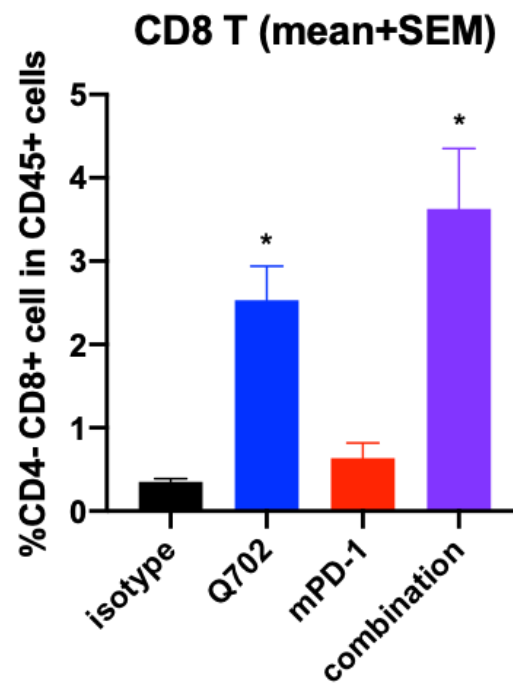
Q702

Key Data



Q702's Differentiation

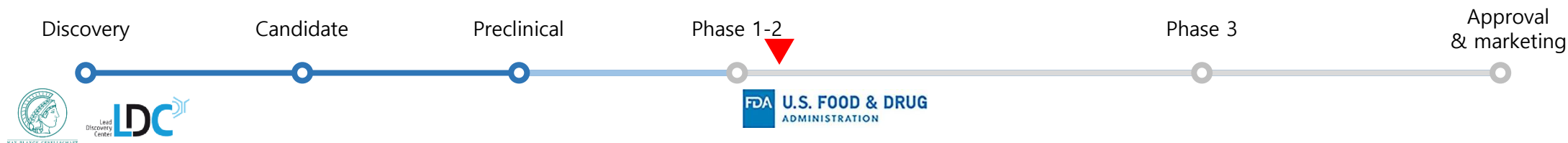
Well poised for mono or combination immune therapy



Immuno-oncology Program

Q702

R&D Development plan



Development Status

- Nov. 2019 : US FDA Pre-IND meeting
- Apr. 2020 : US FDA clinical phase 1 IND submission
- May. 2020 : US FDA clinical phase 1 IND approval
- The second half of 2020
 - Entry of clinical phase 1 study, as monotherapy
 - Target 80 patients with advanced solid tumors, which have not responded to or have recurred following treatment with standard of care therapies
 - Dose determination & Confirmation anticancer effect

development plan

- Expansion of indications (Mono-therapy & Combi-therapy)
 - Cancer and Resistant Cancer of which immune checkpoint inhibitor do not work well
- Partnering with early Clinical Data

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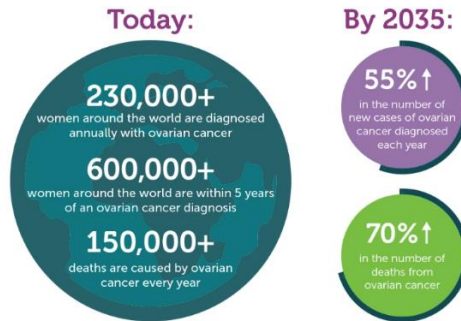
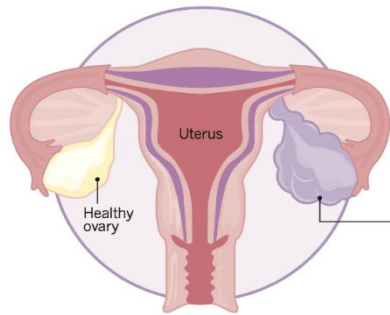
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- **Q702**
 - Cancer immunotherapy's Unmet Medical Needs
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- **Q901**
 - Indications and Unmet Needs
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 - Key Data
 - R&D Development plan

Q901

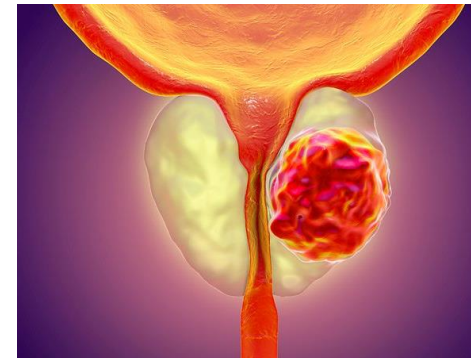
Indications and Unmet Needs

Ovarian Cancer

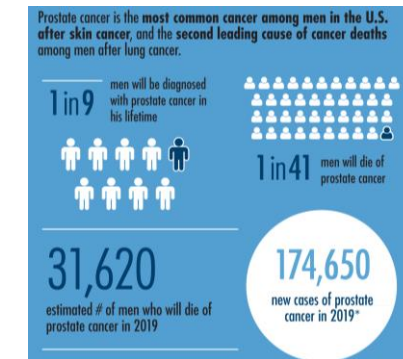


- Representative female cancer that is difficult to diagnose early (Silent Killer)
- High recurrence rate after treat as standard of care therapy (25% within a year)

Prostate Cancer



The International Gynecologic Cancer Society (IGCS)



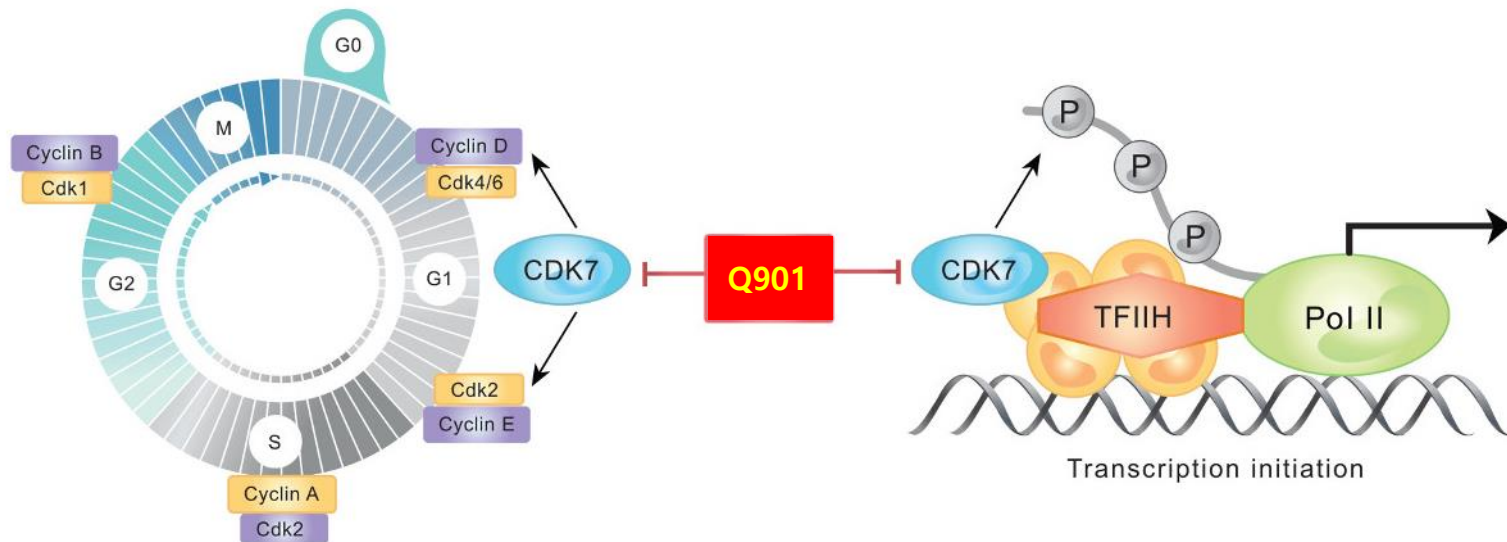
- The second highest number of patients and deaths (US standard)
- Castrate-Resistant Prostate Cancer (CRPC)

Need a treatment that shows synergy through the combination of immunotherapy and hormone therapy

Q901

Mechanism of Action

Q901 : Selective CDK7 Inhibitor



CDK7 is the Master cell cycle regulator

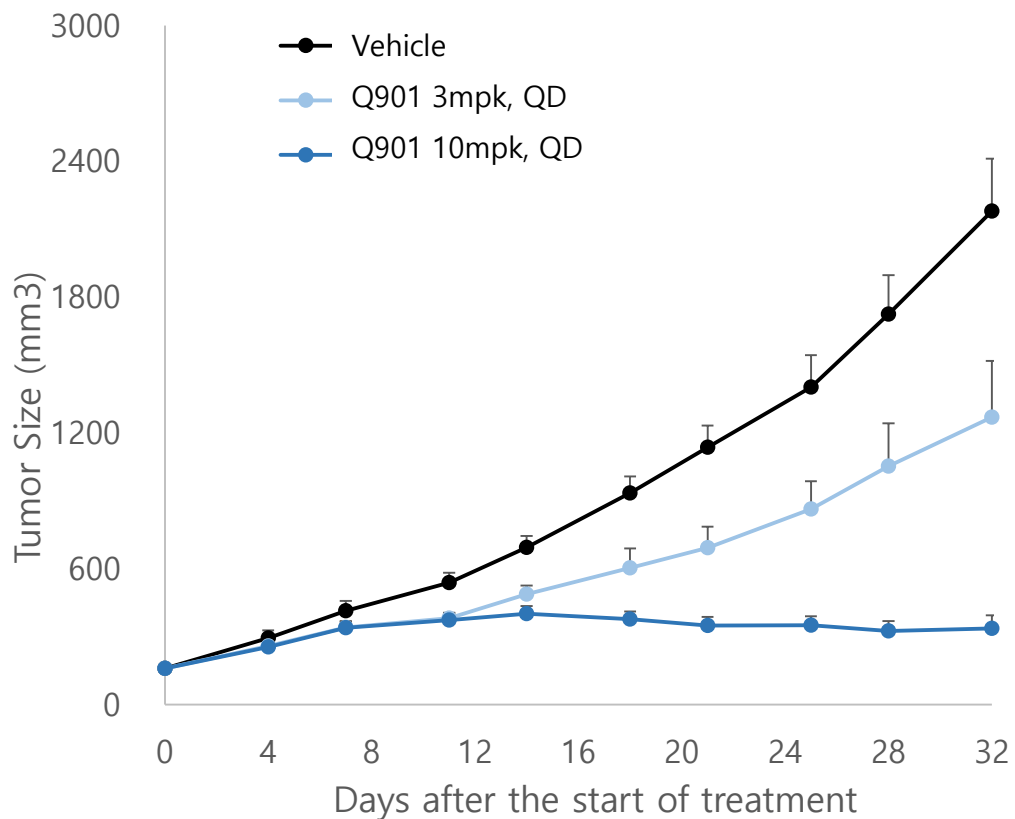
Q901 is an extremely selective and potent CDK7 inhibitor

Transcription addiction in cancer
Cell-cycle dysregulation in cancer

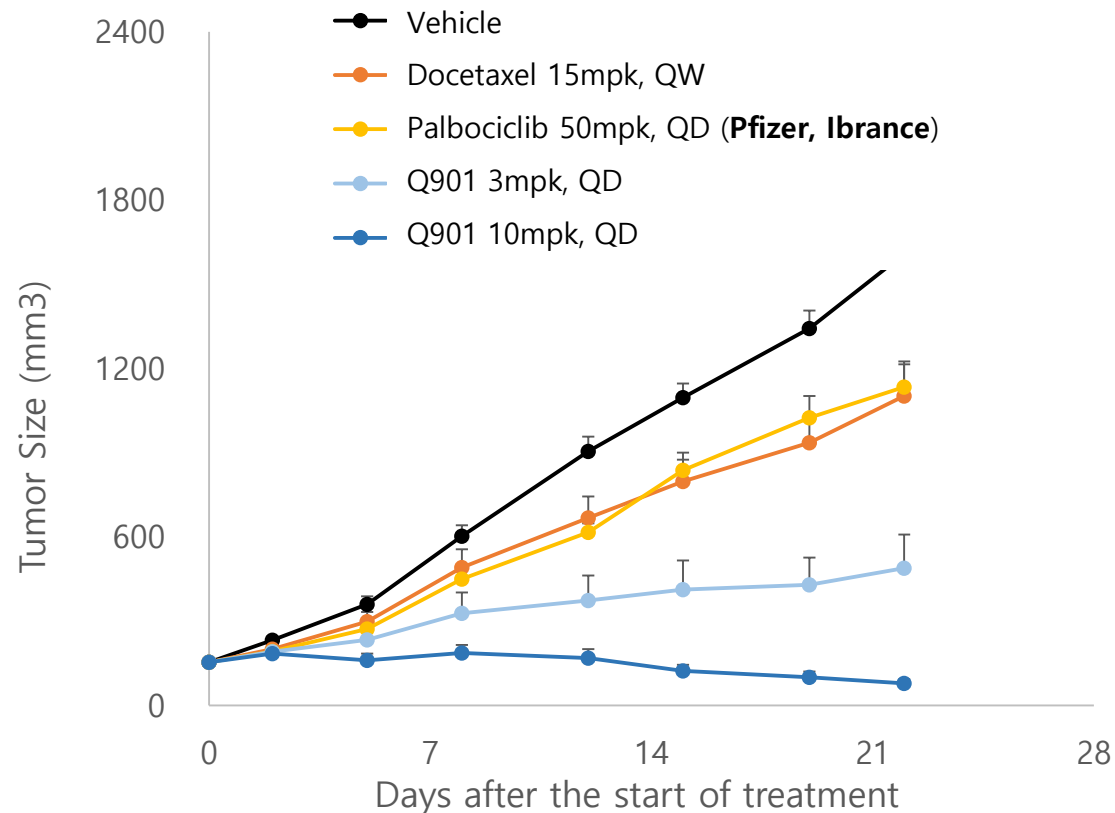
Q901

Key Data

High Grade Serous Ovarian Cancer



Castration Resistant Prostate Cancer



Q901

R&D Development plan



Development Status

- 2020, Nomination of PCC(Preclinical Candidate)
- Developing anticancer drug about cancer associated with sex hormone such as ovarian cancer, prostate cancer, breast cancer
- Posted 2020 AACR(American Association for Cancer Research)

development plan

- 2021, Plan to enter US FDA clinical phase 1 study
: Dose determination & Confirmation anticancer effect
- Expansion of indications

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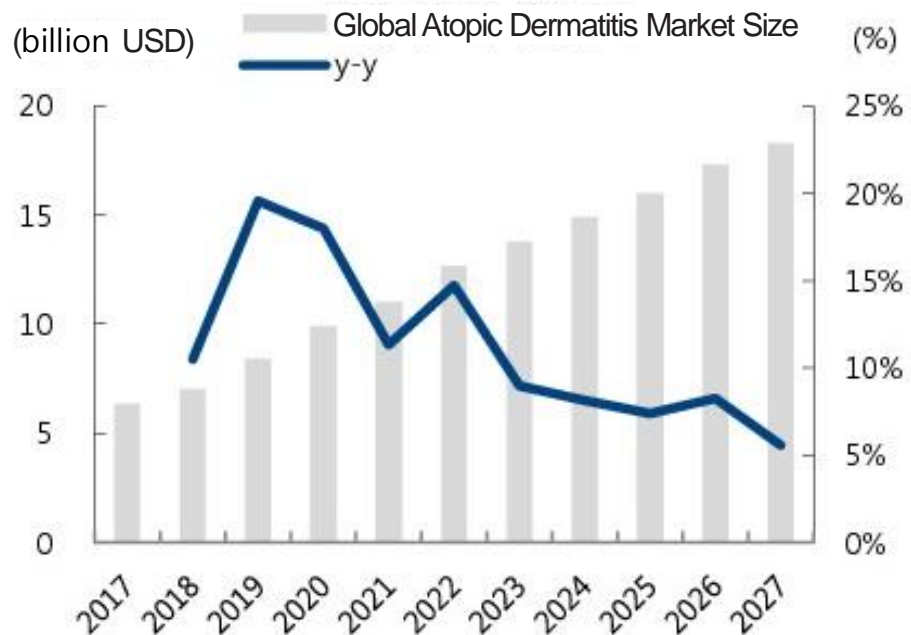
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- **Q301**
 - **Atopic Dermatitis Market**
 - **Competitive Pipeline in Global**
 - **R&D Development plan**
- **Telacebec(Q203)**
 - **R&D Background**
 - **R&D Development plan**
 - **Superiority**

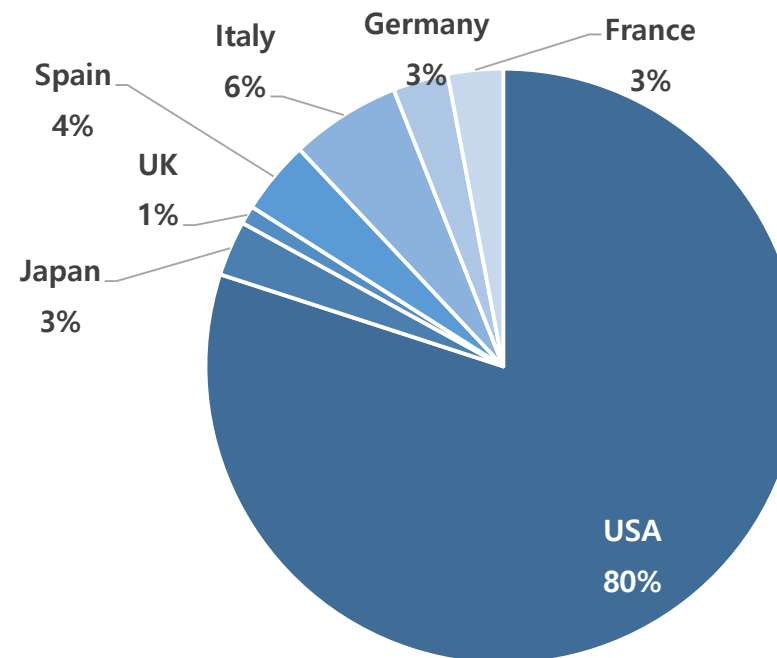
Atopic Dermatitis Market

Atopic Dermatitis Market Size & Forecast



Source : Global Data, Hi Investment & Securities Research Center

Atopic Dermatitis Patients (as of 2017, 7 advanced countries)



Source : Global Data, Hi Investment & Securities Research Center

Q301

Competitive Pipeline in Global

MoA	Product	Company	Target Patient	Character	Cost Benefit
Steroid	Various	Various	Moderate to Severe	Prohibit Prescription over 1week Because of Side effect	Reasonable price
Calcineurin inhibitor	Protopic (tacrolimus) Elidel (pimecrolimus)	LEO Pharma Bausch Health	Moderate to Severe	"Black Label" Warning carcinogenesis of Kids	High production cost
IL4/IL13 inhibitor	Dupixent	Regeneron/Sanofi	Severe	High Price Injection	High price (\$1,500 per Syringe)
PDE4 inhibitor	Eucrisa (crisaborole)	Pfizer	Mild to Moderate	First mover of nonsteroidal external preparation	High price (\$650 per Tube)
Leukotriene Synthesis Inhibitor	Q301	Qurient	Mild to Moderate	Proven safety by over 20 years prescription for Oral asthma drug	Reasonable cost similar with steroid

New opportunity from 'Zyflo(Zileuton)'
Drug Repositioning



Efficacy(Zileuton) + **Safety**(Cream) + **Economic**
= To require Safe and economic treatment for Infant and Kids who is major patients of AD

Q301

R&D Development plan

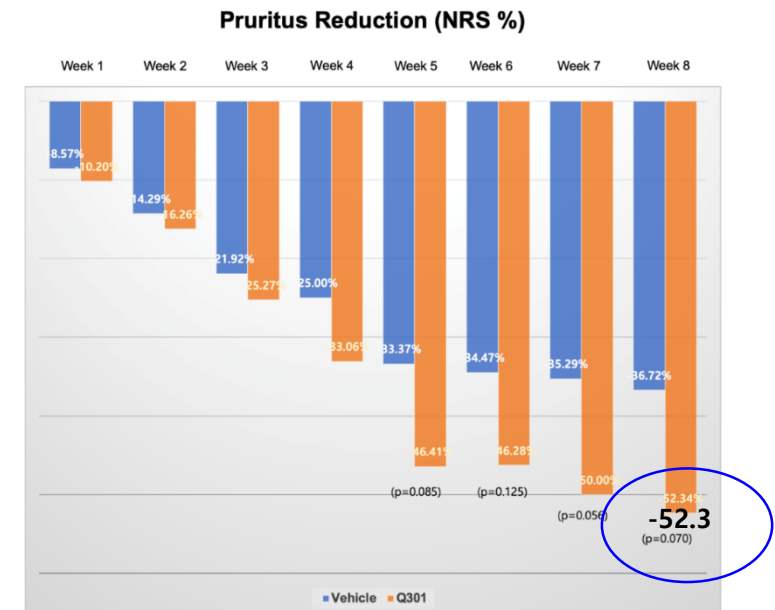
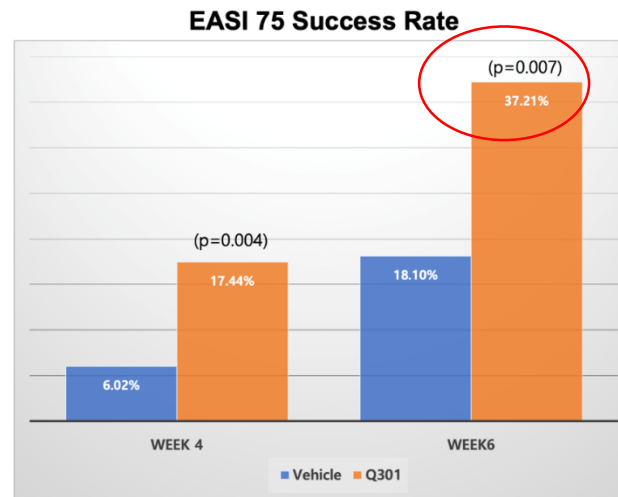


Phase 2b Data

Q301, Present clinical phase 3 study strategy as a result of good clinical phase 2b study

- Confirm efficacy with 4-6 weeks dose
- Present design about phase 3 study through the result of EASI-75 and NRS
- Be comparable with Dupixent 16-week dosage result

	EASI-75	NRS
SOLO2(n=708, 16w)	44%	-44.3%
Q301 (n=260, 8w)	37%	-52.3%



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 - R&D Development plan
- **Telacebec(Q203)**
 - R&D Background
 - R&D Development plan
 - Superiority

Telacebec(Q203) R&D Background

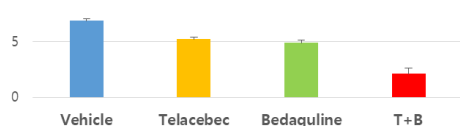
Unmet medical Needs

- **Standard Regimen : Resistant Risk ↑**
 - 4 drugs (Isoniazid, Rifampin etc.), 6 months
- **WHO treatment guideline for MDR-TB**
 - long-term medication for 18~20 months (Including 3 of levofloxacin, moxifloxacin, Bedaquiline, linezolid)
 - No Regimen with New MDR-TB drugs



WHO treatment guidelines for multidrug- and rifampicin-resistant tuberculosis
2018 update

- **New Regimen using TDR-TB drug development**



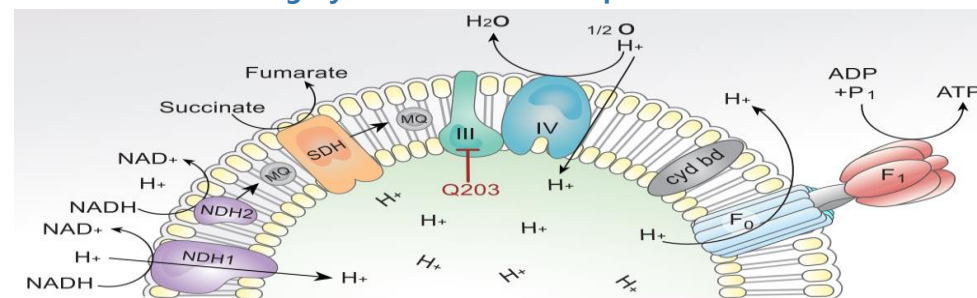
- **Universal Regimen shorten treatment period needs**

TB	MDR-TB
1~2 weeks	3~4 months

Telacebec : Front runner of New Regimen

R&D Background

- **New MoA inhibiting Cytochrome BC1 complex**



- **Effect only on TB Less side effect**

Table 4. MIC₉₀ against non-tuberculosis mycobacteria

Isolate	Species	MIC ₉₀ (µg/ml)
1	M. abscessus ATCC 29627	>200
2	M. abscessus ATCC 29627	>200
3	M. abscessus ATCC 29627	>200
4	M. abscessus ATCC 29627	>200
5	M. abscessus ATCC 29627	>200
6	M. abscessus ATCC 29627	>200
7	M. abscessus ATCC 29627	>200
8	M. abscessus ATCC 29627	>200
9	M. abscessus ATCC 29627	>200
10	M. abscessus ATCC 29627	>200
11	M. abscessus ATCC 29627	>200
12	M. abscessus ATCC 29627	>200
13	M. abscessus ATCC 29627	>200
14	M. abscessus ATCC 29627	>200
15	M. abscessus ATCC 29627	>200
16	M. abscessus ATCC 29627	>200
17	M. abscessus ATCC 29627	>200
18	M. abscessus ATCC 29627	>200

Table 4. MIC₉₀ against non-tuberculosis mycobacteria

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7	M. abscessus ATCC 29627	>200
8	M. abscessus ATCC 29627	>200
9	M. abscessus ATCC 29627	>200
10	M. abscessus ATCC 29627	>200
11	M. abscessus ATCC 29627	>200
12	M. abscessus ATCC 29627	>200
13	M. abscessus ATCC 29627	>200
14	M. abscessus ATCC 29627	>200
15	M. abscessus ATCC 29627	>200
16	M. abscessus ATCC 29627	>200
17	M. abscessus ATCC 29627	>200
18	M. abscessus ATCC 29627	>200

- **Potential TDR-TB drug : Telacebec**

Isolate Type	INH	RFP	OFX	MOX	LEV	SM	KM	CPM	AMK	EMB	PTH RFP	CS	PAS	PZA	Q203 (µM)
TDR02	R	R	R	R	R	R	R	R	R	R	R	R	R	R	0.5
TDR26	R	R	R	R	R	R	R	R	R	R	R	R	S	R	0.7
TDR27	R	R	R	R	R	R	R	R	R	R	R	R	S	R	2.0
TDR32	R	R	R	R	R	R	R	R	R	R	R	R	S	R	1.0
TDR41	R	R	R	R	R	R	R	R	R	R	R	R	R	R	0.1
TDR51	R	R	R	R	R	R	R	R	R	R	R	R	R	R	1.6
TDR58	R	R	R	R	R	S	R	R	R	R	R	R	S	S	0.8

INH : Isoniazid, RFP : Rifampicin, OFX : Ofloxacin, MOX : Moxifloxacin, LEV : Levofloxacin, SM : Streptomycin, KM : Kanamycin, CPM : Capreomycin, AMK : Amikacin, EMB : Ethambutol, PTH : Prothionamide, CS : Cycloserine, PAS : para-aminosalicylic acid, PZA : Pyrazinamide R : Resistant S : Sensitive TDR : Totally drug resistant

First in Class Drug Candidate
that can solve efficacy & side effect at the same time

Clinical Program

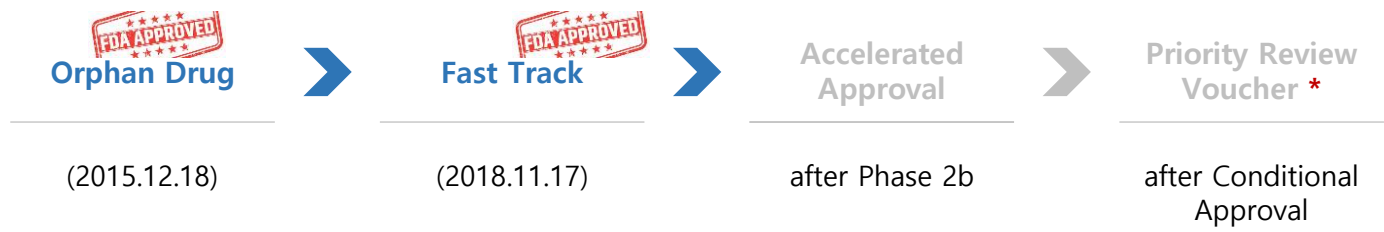
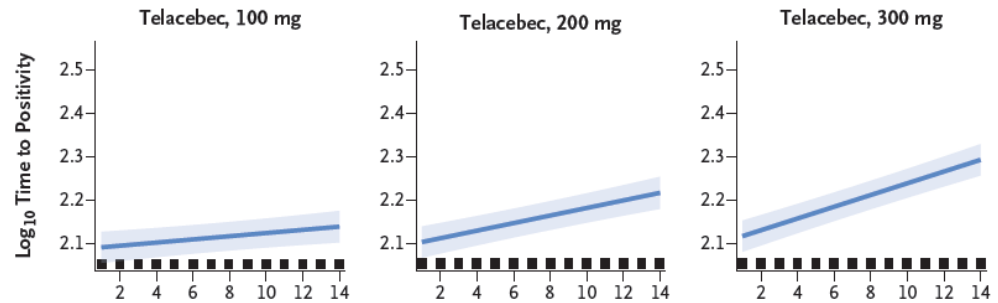
Telacebec (Q203)

R&D Development plan



Phase 2a Data

Telacebec(Q203) shows the most distinct anti-tuberculosis efficacy among the treatments developed to date in clinical phase 2a



*** Priority Review Voucher (PRV)**

- 2007 US FDA, issue new PRV law for pharmaceutical companies to promote orphan drug development
- in case to develop Orphan / Inveterate disease drug, Short FDA review period within 6 month for any other new drug. Include MDR-TB drug
- Granted 34 worldwide so far

Telacebec (Q203) Superiority

Tuberculosis

- [Nature Medicine](#) (2013.08.04)

LETTERS

Discovery of Q203, a potent clinical candidate for the treatment of tuberculosis

Kevin Pethel^{1,2}, Pablo Bifari^{2,3,4}, Ichang Jang¹, Sunhee Kang¹, Seijin Park¹, Sejin Ahn¹, Jan Iricek², Juyoung Jung⁵, Hee Kyoung Jeon¹, Jonathan Cochetto¹, Thierry Christophe¹, Honggun Lee¹, Marie Kempf⁴, Mary Jackson¹, Anne J Lemerts⁵, Ila Pham¹, Victoria Jones⁵, Min Jung Seo¹, Young Mi Kim¹, Mouyoung Seo¹, Jeong Jea Seo¹, Dongsik Park¹, Yoonae Ko¹, Inhee Choi¹, Ryangyeo Kim¹, Se Yeon Kim¹, SeungBin Lim¹, Seung-Ae Yim¹, Jiyoun Nam¹, HwanKyu Kang¹, Haerin Kwon¹, Chuan-Tack Oh¹, Yoojin Choi¹, Yunhee Jung¹, Jungwon Kim¹, Adeline Chua¹, Bee Hwa Tan¹, Madiseh B Nanyandappa¹, Sriharasa P S Rao¹, Whitney S Barnes⁴, Ben Winstjens¹, John R Walker⁴, Sylvie Alonso¹, Saeyoung Lee¹, Jangjun Kim¹, Soohyun Oh², Taegwon Oh^{1,2}, Iff Nehrbass¹, Sung-Jun Han¹, Zaesung No^{1,11}, Jinhwa Lee¹, Priscille Brodin¹, Sang-Nae Cho¹⁰, Kiyean Nam⁹ & Jaeseung Kim¹

- [The New England Journal of Medicine](#) (2020.03.26)

THE NEW ENGLAND JOURNAL OF MEDICINE

Telacebec (Q203), a New Antituberculosis Agent

March 26, 2020
N. Engl. J. Med. 2020; 382:1280-1281
DOI: 10.1056/NEJM1913327

Telacebec (Q203) is a novel drug that targets *Mycobacterium tuberculosis* cellular energy production through inhibition of the mycobacterial cytochrome bcl complex. This proof-of-concept study evaluated the bactericidal activity of telacebec over a period of 14 days in patients with newly diagnosed, drug-susceptible pulmonary tuberculosis.

[PRV's Eligibility]

To be eligible for a voucher, the drug or vaccine must satisfy the following criteria.

- Treat one of the following diseases:
 - Blinding trachoma
 - **Buruli Ulcer**
 - Chagas (FDA added in 2015)
 - Chikungunya virus disease (FDA added in 2018)
 - Cholera
 - Cryptococcal meningitis (FDA added in 2018)
 - Dengue
 - Dracunculiasis
 - Fascioliasis
 - Filoviruses (including Ebola) (Congress added in 2014)
 - Human African trypanosomiasis
 - Lassa fever (FDA added in 2018)
 - Leishmaniasis
 - Leprosy
 - Lymphatic filariasis
 - Malaria
 - Material threat medical countermeasures (Congress added in 2016)
 - Neurocysticercosis (FDA added in 2015)
 - Onchocerciasis
 - Rabies (FDA added in 2018)
 - Rare pediatric disease (Congress added in 2012)
 - Schistosomiasis
 - Soil transmitted helminthiasis
 - **Tuberculosis**
 - Yaws
 - Zika (Congress added in 2016)

Buruli Ulcer

- [Nature Communications](#) (2018.12.18)

nature COMMUNICATIONS

ARTICLE

<https://doi.org/10.1038/s41467-018-07804-8> OPEN

Targeting the *Mycobacterium ulcerans* cytochrome *bc1aa3* for the treatment of Buruli ulcer

Nicole Scherr^{1,2}, Raphael Bieri^{1,2}, Sangeeta S. Thomas³, Aurélie Chauffour⁴, Nitin Pal Kalia³, Paul Schneide⁵, Marie-Thérèse Ruf^{1,2}, Araceli Lamelas^{1,2,6}, Malathy S.S. Manimekalan⁷, Gerhard Grüber⁷, Norihisa Ishii⁸, Koichi Suzuki^{8,9}, Marcel Tanner^{1,2}, Garrett C. Moraski¹⁰, Marvin J. Miller¹¹, Matthias Witschel⁵, Vincent Jarlier^{4,12}, Gerd Pluschke^{1,2} & Kevin Pethel^{3,7}

- [Antimicrobial Agents and Chemotherapy](#) (2020.03.31)

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Antimicrobial Agents and Chemotherapy

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Clinical Therapeutics

Telacebec for ultra-short treatment of Buruli ulcer in a mouse model

Deepak V. Almeida, Paul J. Converse, Tiff O. Mansen, Sandeep Tyagi, Rokeya Tasneem, Jeonghan Kim, Eric L. Nuernberger

DOI: 10.1128/AAC.0259-20

Telacebec (Q203)

ARDS with viral pneumonia (Including Covid-19)



MINI-REVIEW

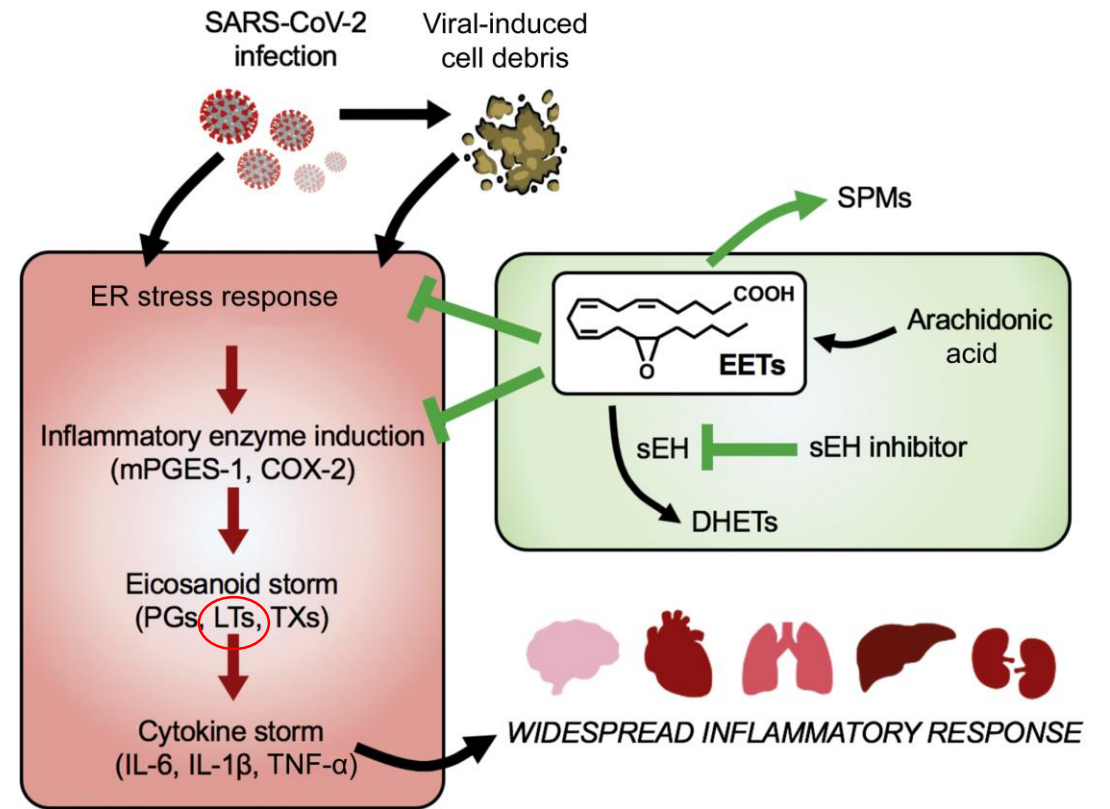
Eicosanoids

The Overlooked Storm in Coronavirus Disease 2019 (COVID-19)?

Bruce D. Hammock,* Weicang Wang,* Molly M. Gilligan,^{††} and Dipak Panigrahy^{††}

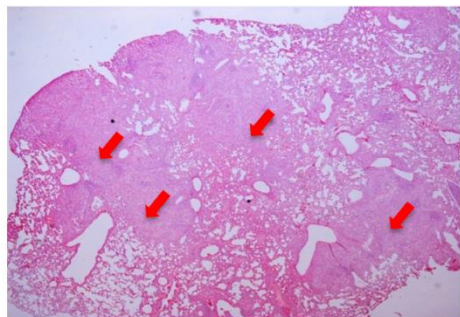
From the Department of Entomology and Nematology and UCD Comprehensive Cancer Center,* University of California, Davis, California; and the Center for Vascular Biology Research[†] and the Department of Pathology,[‡] Beth Israel Deaconess Medical Center, Harvard Medical School, Boston, Massachusetts

American Pathology 2020. 6

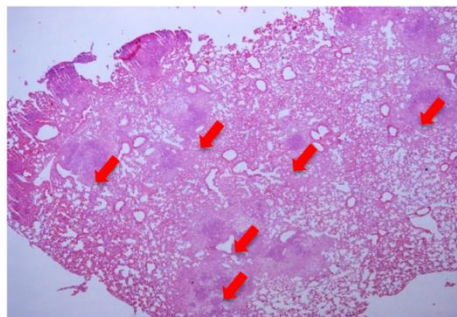


Telacebec (Q203)

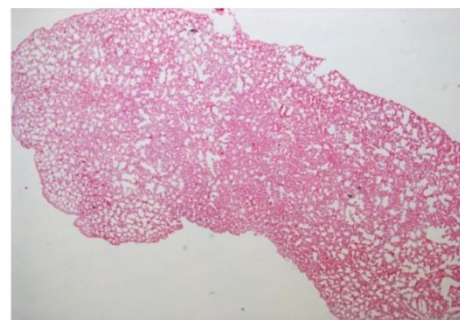
ARDS with viral pneumonia (Including Covid-19)



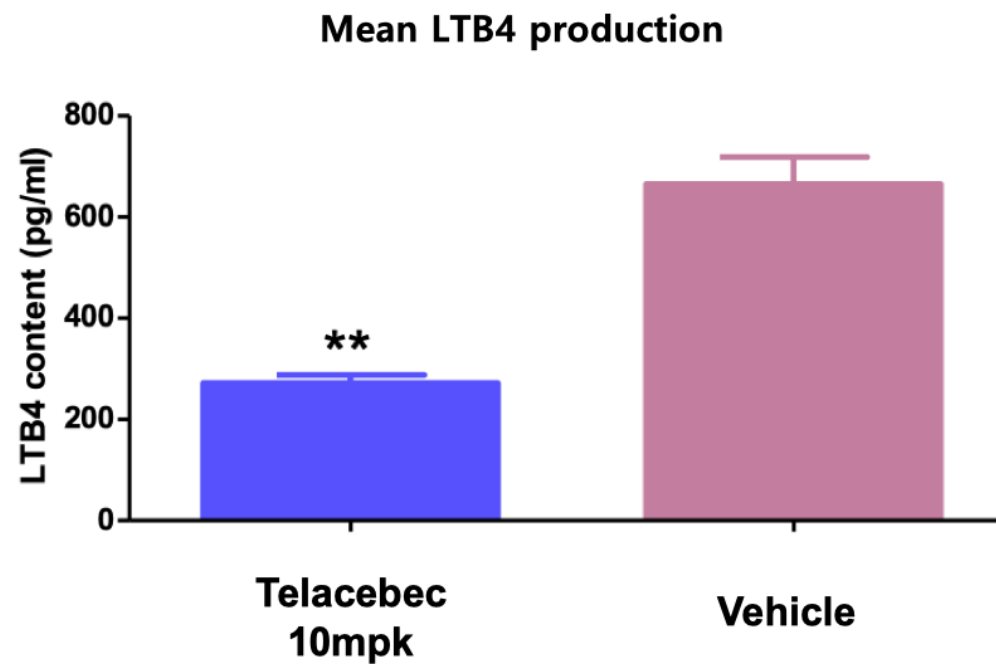
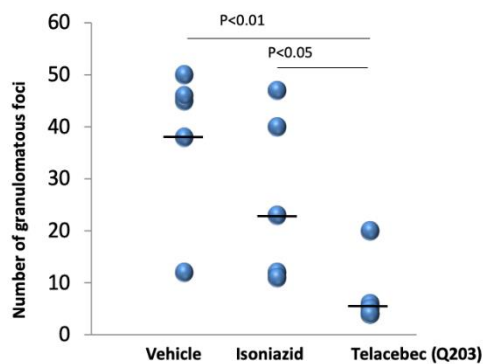
Untreated (vehicle)



INH(15mpk)
3.3 log₁₀ bacterial burden reduction



Telacebec (Q203) (10mpk)
3.13 log₁₀ bacterial burden reduction



** P value <0.01 compared with vehicle group

Qurient Telacebec (Nature Medicine, 2013)

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Company Overview

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Immuno-oncology Program

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Clinical Program

Chapter 04

Investment Highlight

- **Pipeline**
- **Pipeline expansion**

Investment Highlight Pipeline

			Originator	PCC	Non-clinical	Phase 1	Phase 2	Remark
Oncology	Axl/Mer/CSF1R triple inhibitor (Q702)	I/O						
		Lung-cancer						
	CDK7 inhibitor (Q901)	Cancer						
	iProteasome inhibitor	Cancer Auto-immune			Joint Venture in Dortmund			
Anti infection	Cyt bc1 inhibitor (Telacebec/Q203)	MDR-TB						
		Buruli Ulcer						
		COVID-19						
Anti inflammation	Topical 5-LO inhibitor (Q301)	Atopic Dermatitis						
	Oral 5LO inhibitor	Asthma						
Immune	Q601	Immune Modulator						

Project Sourcing network with **World Renowned Research Institutes**



33 Nobel Prizes



10 Nobel Prizes

Investment Highlight

Pipeline expansion

Single asset company

QLi5 Therapeutics



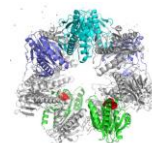
- (From left) Dr. Kiyeon Nam(Qurient), Dr. Robert Huber(Max Planck Institute), Dr. Michael Hamacher(LDC) (2019.10.02)

Establishing Joint venture with Max Planck Institute and LDC

(Jan. 2020, Based on Dortmund)

ImmunoProteasome Inhibitor

- **ImmunoProteasome Inhibitor**



- Improvement of efficacy & side effect
- Target multiple myeloma & solid tumor

- **Multiple Myeloma의 Unmet Medical Need**



Celgene's "Revlimid"

No. 1 in sales among anticancer drugs



Takeda's "Velcade"

Top 15 in sales among anticancer drugs

Narrow Therapeutic Window

Investment Highlight

Pipeline expansion Immune Modulator



< Comparison of survival rate between H1N1 vaccination and H1N1 vaccination + Q601 >

